

# Southwest Synergistic Solutions

# E/T Light®

Following are snippets of recent internet searches for pricing relating to alternative lighting for chemical light sticks. Included are flashlights with multi colored LED options.

These are items currently found in the market. Please keep in mind that the Garrity Glo-Lite, Krill Lamps and the Glo-Toobs are devices which contain one light color per device. The Lazer-brite has two colors per device. The two flashlights have four optional colored LED's.

In every instance it is less expensive to carry one E/T Light, taking into consideration all the features (Locking feature, memory selection, blinking function). You need to carry four of their lights for every one E/T Light. In the case of the Lazer-brite you have two LED color options but they do not lock or have a memory/locking feature. Keep in mind the weight and volume is also decreased.

In reality you should consider that a retail price of \$34.95 for 1 E/T Light comes to  $(34.95/4 = 8.74)$  \$8.74 per color.



### [Kriana Krill lamp](#)

Kriana Krill Lamp Krill Lamp technology incorporates an electroluminescent (EL) panel with ultra-efficient battery power consumption into a ...

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**\$23.70**

Moontrail  
[7 reviews](#)

[2 nearby stores](#)



### [Krill Extreme 180 Lamp Glow Stick](#)

The Original Electronic Lightstick! Lasts over 50 hours on 2 AA batteries. The brightest Krill lamp to date, with an output of 15.5 Fl ...

[Add to Shopping List](#)



**\$19.95**

BotachTactical.com  
[★★★★☆ 516 reviews](#)



### [Krill Light Sticks](#)

You are looking at the original KRILL battery operated light stick. Color is orange . These are great for many uses like camping. Powered by 2 AA ...

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**\$12.00**

\$17.95 with tax and shipping  
[eBay](#)



### [IR Krill Lamp](#)

The IR (Infrared) Krill Lamp is impact resistant and durable yet it is light weight and compact. It has a battery life up to 120 hours. There is ...

[Add to Shopping List](#)



**\$34.99**

opsgear.com  
[2 reviews](#)



### [Kriana Extreme 180-degree Krill Lamp, White K180XW](#)

The Original Electronic Lightstick! Lasts over 50 hours on 2 AA batteries. The brightest Krill® lamp to date, with an output of 15.5 Fl ...

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**\$22.99**

Free shipping  
Chief  
[★★★★★ 70 reviews](#)



### [Original Krill Lamp](#)

The Original Krill Lamp is impact resistant and durable yet it is light weight and compact. It has a battery life up to 120 hours. There is no ...

**\$25.99**

opsgear.com  
[2 reviews](#)

# Southwest Synergistic Solutions

# E/T Light®

## Glo-Toob Lithium FX-7 GTL-IR950

Overview - [Online stores](#) - [Details](#) - [Related items](#)



**\$35 online**

Glo-Toobs GTL-IR950 Glo-Toob Lithium, IR950 GLO-TOOB was conceived in 1996 and began as a product to aid in SCUBA diving at night, due to the unreliability of the existing products of the time. GLO-TOOB has found its way into many other areas such as: EMS services, fire departments, safety in an industrial environment (mines), sporting activities, outdoor uses, camping caravanning, and so much more. The GLO-TOOB has even been used for military purposes on the battlefield, in scenarios, and during operations. The Glo-toob is a multi-function, reusable light with hundreds of applications, both civilian and military. Waterproof to over 11,500... [more »](#)

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### Online stores

Show only:  Google Checkout  Free shipping  New items

Your location: San Antonio, TX 78204 - [Change](#)

Relevance ▼	<a href="#">Seller rating</a>	<a href="#">Condition</a>	<a href="#">Tax and shipping</a>	<a href="#">Total price</a>	<a href="#">Base price</a>
<a href="#">Buy.com</a>	★★★★★ <a href="#">253,417 seller ratings</a>	New	No tax + Shipping: \$5.00	\$39.95	<b>\$34.95</b>
<a href="#">Amazon.com</a>	★★★★★ <a href="#">5,026 seller ratings</a>	New			<b>\$52.95</b>
<a href="#">Leisure Pro</a>	★★★★★ <a href="#">1,490 seller ratings</a>	New	No tax + Shipping: \$5.00	\$39.95	<b>\$34.95</b>
<a href="#">SunnySports.com</a>	★★★★★ <a href="#">114 seller ratings</a>	New	No tax + Shipping: \$5.00	\$39.95	<b>\$34.95</b>
<a href="#">OutdoorPros.com</a>	★★★★★ <a href="#">354 seller ratings</a>	New			<b>\$49.39</b>
<a href="#">Katemo.com</a>	★★★★★ <a href="#">84 seller ratings</a>	New			<b>\$38.25</b>

## LazerBrite Single-Mode Units

<p><b>Red &amp; White</b></p>  <p>\$29.99 NSN 6240-01-538-2211 <a href="#">Order Now</a></p>	<p><b>Red &amp; Blue</b></p>  <p>\$29.99 NSN 6230-01-505-5273 <a href="#">Order Now</a></p>	<p><b>Red &amp; Green</b></p>  <p>\$29.99 NSN 6230-01-505-5272 <a href="#">Order Now</a></p>
<p><b>Red &amp; Infrared</b></p>  <p>\$29.99 NSN 6230-01-505-5274 <a href="#">Order Now</a></p>	<p><b>Green &amp; Infrared</b></p>  <p>\$29.99 NSN 6230-01-505-5275 <a href="#">Order Now</a></p>	<p><b>Blue &amp; Green</b></p>  <p>\$29.99 NSN 6240-01-538-2237 <a href="#">Order Now</a></p>
<p><b>Orange &amp; Yellow</b></p>  <p>\$29.99 NSN 6230-01-528-3410 <a href="#">Order Now</a></p>	<p><b>Infrared &amp; Infrared</b></p>  <p>\$29.99 NSN 6240-01-538-2241 <a href="#">Order Now</a></p>	<p><b>LB2 White &amp; White</b></p>  <p>\$29.99 NSN 6230-01-544-4756 <a href="#">Order Now</a></p>
<p><b>Red &amp; Red</b></p>  <p>\$29.99 NSN 6230-01-538-1518 <a href="#">Order Now</a></p>	<p><b>Blue &amp; Blue</b></p>  <p>\$29.99 NSN 6230-01-538-1524 <a href="#">Order Now</a></p>	<p><b>Green &amp; Green</b></p>  <p>\$29.99 <a href="#">Order Now</a></p>



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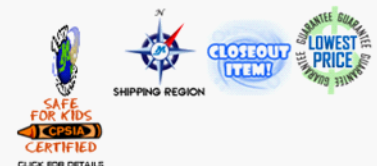
Garrity® Fun-Tastick LED Glo-lite  
Item # 28513 [View Pricing](#)

Target a family-friendly crowd with these fun glow lights. The L.E.D. light located inside, which never burns out, glows for up to 30 hours in flash mode. They are completely childproof, contain no chemicals, float, and are water resistant, which makes them perfect prizes at festivals, fairs and fundraisers. Patent pending design. Large decorating area. Twistable power switch provides 2 functions for continuous or flashing light. Non-refillable. Breakaway lanyard (not attached to light) and 3 button cell batteries (3 button cell batteries in blue, green, and pink and 2 button cell batteries in orange and red) included.

### CLOSEOUT COLORS

PINK for \$2.98 at 96 pieces and up.  
ORANGE for \$2.98 at 96 pieces and up.

[+ ADD TO CART](#) [\\$ QUICK QUOTE](#)



Sale Ends Friday, January 14, 2011  
All pricing in American Dollars

QUANTITY	96	150	300	450	600	1200
MSRP	\$5.30	\$5.08	\$4.42	\$3.87	\$3.67	\$3.67
Sale Price	<b>\$3.67</b>	<b>\$3.67</b>	<b>\$3.67</b>	<b>\$3.67</b>	<b>\$3.67</b>	<b>\$3.67</b>

Minimum Order Requirements for Item #28513

[www.TriageLights.com](http://www.TriageLights.com)

# Southwest Synergistic Solutions

# E/T Light®

Google products

## Streamlight Sidewinder IR LED - Coyote Standard Flashlights & ACC

Overview - [Online stores](#) - [Nearby stores](#) - [Details](#) - [Related items](#)

**\$44 online**

Sidewinder, the most versatile military light in the world. Twenty flashlights in one! Each LED features 4 levels of output intensities: Low (5%), Medium (20%), Medium-High (50%), High (100%) plus a Strobe function (100%) IR-Infrared LED

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### Online stores

Show only:  Google Checkout  Free shipping  New items

Your location: San Antonio, TX 78204 - [Change](#)

Relevance ▼	Seller rating	Condition	Tax and shipping	Total price	Base price
<a href="#">Amazon.com</a>	★★★★★ 5,026 seller ratings	New	No tax + Free shipping	\$55.53	<b>\$55.53</b>
<a href="#">Sears</a> <a href="#">Show all 6</a>	★★★★☆ 1,282 seller ratings	New			<b>\$62.66</b>
<a href="#">OpticsPlanet.com</a>	★★★★★ 11,001 seller ratings	New	No tax + Free shipping	\$56.99	<b>\$56.99</b>
<a href="#">SmallParts.com</a>	No rating	New	No tax + Free shipping	\$55.53	<b>\$55.53</b>
<a href="#">ManVentureOutpost.com</a>	★★★★★ 468 seller ratings	New			<b>\$44.46</b>

## Inova Flashlights INFORCE Black Color and IR MODEL: INF-B-W-RGBIR

Overview - [Online stores](#) - [Details](#) - [Related items](#)

**\$246 online**

InForce by Inova is the lighting choice for any situation. Whether employed on land at sea or in the air no flashlight is more versatile or better suited for modern warfare than the IN FORCE Color flashlight with IR from Inova flashlight. Inova Inforce Flashlight works with 2 123 Lithium Batteries. With among the virtually limitless missions suitable for the In Force Color flashlight IR by Inova are a field light close quarters battle high-risk search prisoner control ground crew operations fluid detection target designation and explosive detection and identification. The Inova INFORCE Color lighting system renders all tactical options available to the... [more »](#)

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### Online stores

Show only:  Google Checkout  Free shipping  New items

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Relevance ▼	Seller rating	Condition	Tax and shipping	Total price	Base price
<a href="#">OpticsPlanet.com</a>	★★★★★ 11,001 seller ratings	New	No tax + Free shipping	\$269.99	<b>\$269.99</b>
<a href="#">BrightGuy Flashlights &amp; D.</a>	5 seller ratings	New			<b>\$246.00</b>
<a href="#">TacticalLEDs</a>	10 seller ratings	New	No tax + Shipping: \$9.03	\$279.03	<b>\$270.00</b>

Online stores 1 - 3 of 3

# Southwest Synergistic Solutions

# E/T Light®

## Purchasing considerations:

1. Emergency/Triage lights® last from 3 to 6 days while continually illuminated, depending on color selection. On the other hand, chemical light sticks claim to work for 6 to 12 hours, but the usable light ranges from 2 to 5 hours. If comparing brightness against time only the green chemical light stick starts out brighter but diminishes to match the brightness of the E/T Light® after less than half an hour. All the other chemical stick colors (red, yellow and blue) start off less bright than the E/T Light® and continue diminishing in brightness. Luminosity of the E/T Light® stays consistent throughout the life of the battery with minimal decreases in brightness.
2. The First Responder carries less weight per patient (Up to 62 %) when using E/T Light®.
3. The First Responder carries less volume per patient (Up to 64%) when using E/T Light®.
4. Using E/T Light®, the purchasing agency saves a substantial amount of money for the following reasons:
  - a. Chemical light sticks have a shelf-life of about 2 years\*, after which there is no guarantee that they will perform optimally and must be disposed of. Because of waste reduction, E/T Light® are a greener option and reduce disposal costs
  - b. E/T Light® have a battery shelf-life of 5 years.
  - c. While in storage, after 4 years the agency will have spent at least \$144.00 in blue chemical light sticks as opposed to replacing a \$3.00 battery for each E/T Light®.
  - d. The storage cost is less for E/T Light®.
  - e. The transportation cost is less for E/T Light®.
  - f. E/T Light® are reusable.
  - g. E/T Light® may be serviced; the batteries and nosecones are replaceable.
5. Chemical light sticks freeze in subzero temperatures. E/T Light®, however, have been tested at ~-20 F for over an hour by US Special Operation Forces and performed without a problem for over an hour.
6. When utilized for perimeter fencing or any other long-term operation, chemical light sticks must be continually replaced. E/T Light® will last for days.
7. One E/T Light® produces the colors of 4 individual colored light stick options. This means less time utilized by the First Responder to acquire the right device for the situation at hand. He reaches into one bag and finds all the options in a single unit.
8. Using E/T Light®, backup personnel will work more efficiently because they can see the patient's priority immediately upon arrival and don't waste time in going up to each individual patient to determine the color of the triage card or triage tape. This is especially true under adverse conditions such as darkness, wind, rain, fog, under water or any other harried condition. A study has shown when you use lights for triage you reduce patient collection.
9. Unlike chemical sticks, E/T Light® can blink, increasing the amount of information which can be relayed to response personnel.
10. The E/T Light® are operated using one hand, chemical light sticks require two.
11. Every manufacturer of battery-powered chemical light stick replacements manufactures one device per color. This means you would still need to buy four of any potential competitor's product to match the performance capability of one E/T Light®.
12. E/T Light® have a memory to assure that even if they receive considerable mistreatment they always stay on or turn back on to the appropriate selection.

\* Note- Packaging of the chemical light sticks tested stated that the products had up to 6 hours of use. My personal test results were that the red and blue chemical light sticks were usable for up to 2 hours. The green chemical light sticks were usable for 5 hours. The packaging typically states shelf life is up to four years for 8-hour and 12-hour types. Typical shelf life is one year or more for high intensity types.

[www.TriageLights.com](http://www.TriageLights.com)